



FAST PROVIDER COVERAGE

24 Roles Filled with 15% Cost Savings



BACKGROUND

A large academic medical center and Level I trauma center in Virginia urgently needed to fill 24 physician roles to stabilize OR operations and sustain trauma and procedural coverage. The health system's long-standing primary vendor was unable to fill roles, and outreach to additional agencies resulted in extremely high rate proposals.

THE SOLUTION

Aya built a fast, cost-effective coverage plan:

- Offered **~15% lower rates** than competing agencies.
- Quickly sourced and credentialed providers for **24 open roles**.
- Created a **single consolidated invoice** to simplify billing.
- Supported **locums-to-perm conversions**, waiving placement fees for about half.
- Monitored incumbent agency providers' end dates and proactively screened replacements to **maintain coverage during MSP transition**.

After experiencing Aya's clinical fulfillment performance first hand, the chief department officer became a strong advocate for expanding the partnership.

RESULTS



100% fulfillment
OF ALL 24 PHYSICIAN ROLES



FULL COVERAGE
within 90 days



15% cost savings
~\$40/HOUR LOWER THAN
COMPETITOR QUOTES



Stable workforce coverage
THROUGHOUT MSP TURNOVER



0.3% attrition
WITH 3-4 EXTENSIONS PER PROVIDER

